

Dell Products

Raheen Business Park
Dell Customer Communication - Confidential
Limerick

Ireland

Telephone +353 61 304091

Telefax +353 61 304090

Humán Kft

Pollack M. út 37. Kazincbarcika Kazincbarcika, 3700 Hungary

4th June 2020

RE: Dell Technologies Partner Program

Dear Humán Kft:

This letter is to certify that you are a Channel Partner participating in the Dell Technologies Partner Program. This relationship is subject to your ability to resell/licence Dell EMC products and services in accordance with the terms that you have in place with a Dell Technologies authorized distributor or directly with an applicable Dell or EMC entity, and the Dell Technologies Partner Program Agreement. In addition, your participation in the Program can help:

- Provide you with numerous options in the remarketing of Dell EMC products and services,
- You simplify your customer's IT architecture and budgeting by reducing the cost and complexity of your proposed solutions,
- Speed up deployment time on your orders, and
- Your business run faster, better and smarter.

Please feel free to contact us to learn more about Dell Technologies' cutting-edge products and solutions, and how they can benefit your customer's business. We look forward to doing business with you.

This letter is valid until 29st January 2021.

Warm regards,

Anwar Dahab

Senior Vice President Channel EMEA